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*Celebrating ten years
of nonprofit excellence*

Support Kansas City, Inc. 2009 Annual Report

*Our mission is to provide
nonprofit organizations with
business and development expertise,
empowering them to focus on their missions*

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Dear Friends of Support Kansas City,

Our thanks to the agencies we support for allowing the SKC team to assist you with your needs in 2009. We provided services to 91 agencies, making the total number of agencies supported since we opened our doors 160. Although our service hours were down, more agencies sought out SKC in 2009 as a solution to diminishing resources.

SKC faced many of the same challenges the nonprofit agencies we support faced in 2009. The SKC team dug in their heels and worked even harder to make sure the agencies we support knew they could count on us for guidance, shared resources, and our high-quality support services.

SKC means business. So often we hear from an agency's key stakeholder that they want to see nonprofits run like a business. At SKC, we don't see it any other way. As financial resources continued to diminish in the nonprofit sector, agencies that had strong business models in place fared better in the economic downturn than those that did not. We were a resource to agencies looking for ways to strengthen their business models.

We have a solid team of professionals. From handling the mail to creating and implementing a fund development plan, regardless of the task, the SKC staff are experts and tackle each project with a sense of pride and ownership. We forge strong relationships with our client agencies and understand their needs. We share vicariously in their stated missions.

We remain committed to our mission and the nonprofit community we serve!

Sincerely,

Mary Padilla
Board President

Debra Box
Executive Director

2009 FINANCIALS

ASSETS

Cash & Short Term Assets \$100,317
Accounts Receivable..... \$55,922
Equipment \$20,421

TOTAL ASSETS..... \$176,660

LIABILITIES

Current Liabilities \$28,854
Long Term Liabilities \$23,764
Net Assets..... \$124,042

TOTAL LIABILITIES & ASSETS..... \$176,660

REVENUES

Fees for services \$474,167
Support revenues \$82,050
Other income..... \$138

TOTAL REVENUES..... \$556,355

EXPENSES

Personnel Expenses \$413,937
Operating Expenses 133,697

TOTAL EXPENSES..... 547,634

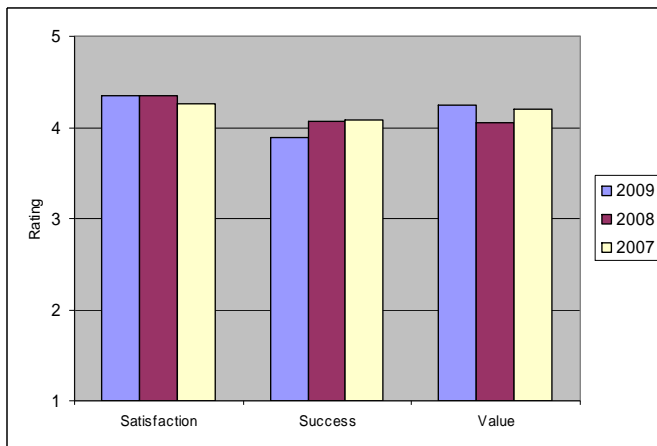
NET INCOME \$8,721

2009 ACCOMPLISHMENTS

- Provided services to 91 agencies
- Provided 9,022 hours of service
- Retained 89% of clients receiving ongoing services from the prior year
- Provided accounting services to 79 agencies
- Completed IRS Form 990 for 31 agencies
- Provided 18 agencies with fund development support including fund development plans, grant-writing, and board training
- Assisted 21 agencies with database support
- Provided 25 agencies with strategy management services including strategic planning, operational planning, executive coaching, board evaluations, and board and staff retreats
- Provided fiscal agent services to 19 agencies on behalf of the Health Care Foundation of Greater Kansas City

2009 SURVEY

Clients continue to rate our services favorably. In 2009, we saw a slight drop in how SKC was viewed in impacting our clients' success, but we were viewed more highly in the value for our services.



Survey scale
1 = strongly disagree – 5 = strongly agree

Some comments from our client agencies:

"Great job by a fantastic organization"

"SKC is a valued partner"

"A terrific organization, with great leadership"

"Keep up the great work -- true asset to KC Non-Profits!"

"Support KC provides excellent service at a very affordable rate! They are professional and helpful."

"We believe Support KC to be one of the best organizations around and provide unique services that can't be found anywhere else. We are not currently using services other than the IRS 990 preparation, but should a need arise I would not hesitate to contact SKC for services."

"I think the staff is fabulous."

"Glad we outsourced our accounting to Support Kansas City."

SUPPORTERS

We wish to thank the funders and supporters who have made it possible to serve our clients:

Taylor S. & Patti H. Abernathy Charitable Trust, Bank of America, trustee

Alliant Techsystems Inc.

American Century Foundation

Briedenthal-Snyder Foundation

SKC STAFF

Lisa Boos ~ *Bookkeeper*

Debra Box ~ *Executive Director*

Lynda Charles ~ *Payroll Specialist*

Katrina Gronniger ~ *Bookkeeper*

Wendy Kor ~ *Accounting Specialist*

Pam Lander ~ *Client Support Team*

Elizabeth Liddle ~ *Client Accountant*

Francie Mayer ~ *Client Accountant*

Kassie Sands ~ *Client Administrator*

Leslie Taylor ~ *Bookkeeper*

Cristina Vargas ~ *Client Support Team*