

# Support Kansas City, Inc. 2006 Annual Report

Dear Friends of Support Kansas City,

We are excited about the growth we experienced in 2006 and grateful for the opportunity to work with so many nonprofit agencies! We listen to our clients and continue to grow in our core service areas as well as create new services in response to the needs of our clients and the nonprofit community.

SKC staff thrives on developing new ways to track and measure agency success. Our success measurement tools have developed into a comprehensive offering of services that links strategic planning to implementation and reporting. Ten agencies needed assistance in this area. We helped with board and staff retreats, creating ways to track strategic initiatives and designed reports to track strategic plan progress. We also provided assistance with board development and executive coaching.

Agencies can't succeed without the financial resources needed to deliver their mission. SKC accounting and database services have always helped clients manage their operations, creating a comprehensive view of where they have been, and assisting in their financial compliance. Agencies wanted our help as they planned for their future funding needs. We experienced an increase in agency requests for our assistance developing more comprehensive fund development plans including grant writing and grant tracking. Our agency skill set has grown to meet this demand.

2006 represented a year of growth in service hours, agencies served, new services and new skills to deliver services. We are proud of the unique blend of services we provided to meet the changing demands of the clients we serve.

Support Kansas City continues to be the only nonprofit serving nonprofits with this extensive array of services. We are here to serve you!

Sincerely,



Debra Box  
Executive Director



Gene Kelly  
Board President

## 2006 FINANCIALS

### ASSETS

Cash & Short Term Assets .....	\$66,786
Accounts Receivable .....	\$21,004
Equipment.....	\$15,947
Other Assets .....	\$4,235
<b>TOTAL ASSETS</b> .....	<b>\$107,972</b>

### LIABILITIES

Current Liabilities .....	\$22,659
Net Assets .....	\$85,312
<b>TOTAL LIABILITIES &amp; ASSETS</b> .....	<b>\$107,972</b>

### REVENUES

Fees for services (Less cost of sales) .....	\$278,893
Support revenues.....	\$ 98,805
<b>TOTAL REVENUES</b> .....	<b>\$377,698</b>

### EXPENSES

Personnel Expenses .....	\$283,640
Operating Expenses.....	\$90,636
<b>TOTAL EXPENSES</b> .....	<b>\$374,277</b>

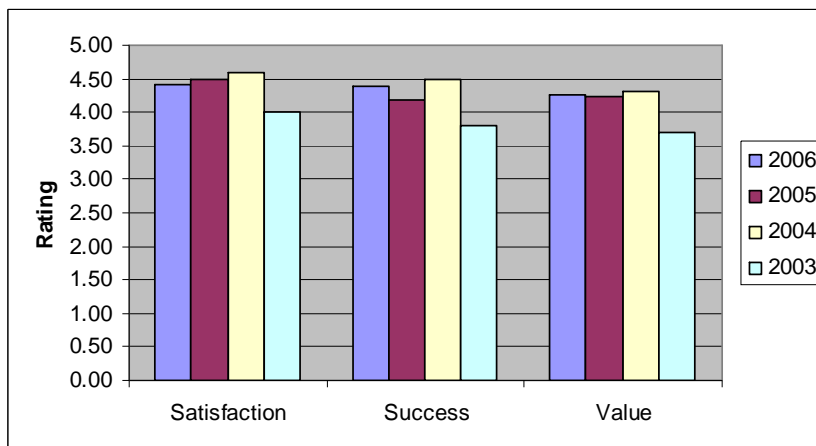
<b>NET INCOME</b> .....	<b>\$ 3,422</b>
-------------------------	-----------------

## 2006 ACCOMPLISHMENTS

- Provided services to 62 agencies in 2006
- Provided 6,652 hours of service in 2006 representing an increase of 25% from 2005
- Retained 80% of clients from the prior year
- Provided fiscal agent services to 6 agencies on behalf of the Health Care Foundation of Greater Kansas City
- Staff retention rate for 2006 was 100% representing all full-time employees
- Completed IRS Form 990 for 23 agencies
- Provided 10 agencies with strategic planning processes, board and staff retreats, and board evaluations
- Provided event support to 5 agencies
- Managed the databases of 14 agencies

## 2006 SURVEY RESULTS

Survey results continue to demonstrate that clients agree/strongly agree that they are satisfied with SKC services, they value our services and we help contribute to their success.



Survey scale  
1 = strongly disagree – 5 = strongly agree

## Our Supporters

The services of SKC could not be possible without the continued support of our community. We would like to thank the funders and supporters who have made it possible to serve our clients.

- Louetta M. Cowden Foundation, Bank of America, and Arthur H. Bowen, as Trustees
- Hallmark Corporate Foundation
- Ewing Marion Kauffman Fund for Greater Kansas City
- Jewish Heritage Foundation of Greater Kansas City
- Edward A. Smith Internship Program through University of Missouri-Kansas City

## SKC STAFF

Debra Box, Executive Director  
Lisa Boos, Bookkeeper  
Wendy Kor, Bookkeeper  
Pam Lander, Office Administrator

Elizabeth Liddle, CPA, Client Accountant  
Francie Mayer, CPA, Client Accountant  
Virginia Meiners, Client Administrator  
Cristina Vargas, Bookkeeper